

Position : SENIOR MANAGER  
Headcount : 1 (NR9)  
Department : Global market & Corporate Strategy  
Employment Type : MIMOS Direct Contract 2 years  
Closing Date : 30 September 2012

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#### Job Description

The Global Market position is responsible, in partnership with other team members to deliver and build the market entry strategies of MIMOS technologies to be adopted in the global market. The selected person shall be engaging with Multinational Companies and foreign countries (client) delegates in order to commercialized MIMOS technologies.

#### Responsibilities

- Develop market entry strategy for MIMOS technology
- Perform "Client" business and product profiling in order to develop strategies
- Perform technology and market trend analysis
- Coordinate or conduct Business Feasibility study
- Manage Market Strategy process to drive organizational excellence
- Coordinate JV/Alliances with global partners

#### Skills Required

- Presentation skills
- Analytical
- Networking
- Management of Matrix Organisation
- Business Planning
- Financial Planning

#### Requirements

- Well experienced in providing strategic leadership and complex team management
- Ability to negotiate and agree team responsibilities at Executive level with the appropriate level of flexibility required of a small organization
- Leadership and management experience in a matrix model of work management
- Possess a Bachelor's Degree from an accredited university in a related field.
- Professional certification and/or technical appreciation are an added advantage.