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# MNCs URGED TO SHARE EXPERTISE



**TESTING, TESTING:** Abdul Wahab (seated) examining the equipment at Cisco's centre of excellence with (from left) IMS Asia Sdn Bhd managing director Palaniappan Alagan, Cisco Malaysia sales director for public sector business Abdul Aziz Ali and Gooi during a tour of the centres of excellence in Technology Park Malaysia.

**KUALA LUMPUR:** Applied research body, Mimos Bhd wants its centres of excellence (COE) to be more than mere research centres and help in building the local IT industry.

Its president and chief executive officer, Datuk Abdul Wahab Abdullah said some of the centres of excellence, which are set up in collaboration with multinational companies (MNCs), need to share their expertise with local players to help the development of the local IT scene.

**»Many of the solutions the MNCs produce are made by Malaysians but they are not shared in the country«**

DATUK ABDUL WAHAB  
ABDULLAH, MIMOS PRESIDENT  
AND CHIEF EXECUTIVE OFFICER

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"Many of the solutions the MNCs produce are made by Malaysians but they are not shared in the country," he said at a press conference after launching two new centres of excellence at the Technology Park Malaysia in Bukit Jalil.

The two centres were established in collaboration with networking solutions company, Cisco Systems and measuring technology company, Agilent Technologies.

Abdul Wahab said that the country should not be only focusing on getting larger and more successful foreign companies to invest in Malaysia but also look at getting MNCs in the country to work together with local companies.

Such a move, he said, can help the IT industry be more competitive and help local IT companies stand at the same level as their foreign counterparts.

"Malaysians have the talent. The equipment in Agilent's COE was developed by Malaysians and now it's time to share that world-class talent with the domestic market," he said.

Gooi Soon Chai, president of Agilent Technologies for Malaysia and Singapore said sharing MNC made-in-Malaysia products with the local industry would bring tangible results for the country in the long run.

These technologies, he said, would in turn be at the core of other locally developed products.

Cisco Systems Malaysia sales director for public sector business,

Abdul Aziz Ali, said that the COEs can also be a test-bed for emerging technologies.

"When these technologies are shared with the local IT industry, they can lead to the creation of

high-end applications for the market," he said.

Cisco's COE in Technology Park will focus on showcasing the latest in networking technology while Agilent's centre will provide the

latest in test and measurement technologies.

Cisco will also provide training in networking technologies at its COE with its learning partner, IMS Asia Sdn Bhd, conducting the courses.